RVPs and SVPs (including Circle of Champions members) earn annual income achieved by fewer than 1% of ACN IBOs. Their success stories and earnings are extraordinary and not typical. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee, business support fee and renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual's commitment, persistence and effort. Individuals may not earn income and may lose money as an IBO.
Imagine

- Participating in the trillion-dollar essential services industry (Largest, fastest growing & most progressive in the world)
- Earning like BIG Business...participating as an individual
- Getting paid every month when people and businesses pay bills

ACN makes it possible!
The Company: An Established Track Record
World's Largest Direct Seller of Telecommunications, Energy & Other Essential Services

In business since 1993
27 Countries, 5 Continents
Over $4 billion in sales over last 5 years
Millions of Customers Acquired
Essential Residential & Business Services

• **Data Breaches & Cybercrime** are the biggest threats facing consumers today.

• **Over 145 million** personal records exposed or stolen in 2019 alone.∗

• **85% of American families** currently have no Identity Theft Protection.**

• **IDSeal Proprietary Protection** provides industry leading monitoring, alerts and restoration services.

*SOURCE: Identity Theft Resource Center, Data Breach Report, 2019 Category Summary (Report date: 8/12/19)  
**SOURCE: AARP Fraud Watch Network Study 2014
When a customer is acquired, a child is fed.
Become an Independent Business Owner (IBO)
$199 Start-up + $25/month Business Support

- Personalized Website
- Compass App & Marketing Tools
- Complete Business Tracking & Reporting
- Complete Customer Support
Earn Monthly Residual Commissions

Your Customers
Personal Residual Income
3% TO 20% RESIDUAL INCOME

Your Team's Customers
Overriding Residual Income
4% RESIDUAL INCOME

Refer to the ACN 2020 Compensation Plan for Complete Details***

***Refer to the ACN Compensation Plan for complete details. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee and renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual's persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.
# Earned Positions & Customer Acquisition Bonuses (CABs)

**Monthly Customer Bonuses**  
*(YOUR Customers)*

<table>
<thead>
<tr>
<th>ACQUIRE AT LEAST</th>
<th>FOR A TOTAL OF</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 Services &amp; 7 Points</td>
<td>$75</td>
</tr>
<tr>
<td>5 Services &amp; 10 Points</td>
<td>$200</td>
</tr>
<tr>
<td>$200 for every additional 3 Services &amp; 6 Points</td>
<td></td>
</tr>
<tr>
<td>8 Services &amp; 16 Points</td>
<td>$400</td>
</tr>
<tr>
<td>11 Services &amp; 22 Points</td>
<td>$600</td>
</tr>
</tbody>
</table>

*Opportunity to earn bonuses that are paid weekly when you and your team acquire customers.*

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**Note:**
- Refer to the ACN Compensation Plan for complete details. Earnings as an ACN IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their ACN business, such as the sign-up fee and renewal fee, as well as other possible operating expenses. As with any business, earnings and success at ACN are not guaranteed but depend primarily on the individual’s persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.

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**ACN**
Earned Positions & Customer Acquisition Bonuses (CABs)

Overriding Customer Acquisition Bonuses
(Your TEAM'S Customers)

- **CQ**
  - **Directly Sponsored**
  - **$50**

- **ETL**
  - **Open Line**
  - **$50**

- **RD**
  - **Open Line**
  - **+$150**

- **RVP**
  - **Open Line**
  - **+$100**

**INCENTIVE TRIPS & INCREASED RESIDUAL INCOME**

**Opportunity to earn bonuses that are paid weekly when you and your team acquire customers.***

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What’s Next?

1. Enroll as an IBO
2. Download the Compass App and Complete Online Learning
3. Schedule your 1st Presentation
4. Acquire Customers and Earn Monthly Customer Bonuses
5. Attend Local Weekly Trainings
6. Register for International Training Events