# Canada ACN Home Security

→ Vivint & Protectron



# **Security Statistics**

- 1 home in 5 will suffer a burglary or fire incident in the next 6 years
- 1 home in 3 will have a medical emergency this year
- A burglary occurs in the every 15 seconds
- A home security system makes you 3 times less likely to be broken into
- 9 out of 10 convicted burglars agree they would avoid a home protected by a security system
- Burglaries of residential properties accounted for 70.3 percent of all burglary offenses
- Home security systems may save you up to 20% on your home owner's or renter's insurance



## **Key Customers**

Individuals



Families with Children

People That
Recently
Had a Life
Event Occur

People Who Travel Often



# **Vivint.**SmartHome<sup>™</sup> Authorized Dealer



## Welcome to Vivint

#### Who is Vivint?

One of the largest security and home automation companies in North America

#### **Vivint's mission**

Protecting families, increasing energy efficiency, simplifying lives

#### What they do

Provide simple, affordable home automation





## **Customer Service**

#### Installer/service network

- Across the US and CA except Quebec
- Employees are part of a Vivint branded fleet, including fleet vehicles, uniforms and I.D. badges
- Average time to service customer is
   72 hours
- 95% of problems are resolved in one service visit





# Why Vivint?

custom alerts &

notifications

wireless technology 2-way live communication mobile access energy management

remote video

monitoring

- Vivint gives you the ability to manage your entire system through your computer, tablet, smartphone or any web-enabled device.
- You can access video monitoring, lighting and lamps controls, door locks, thermostats, alert notifications and much more.
- Protect your home from anywhere thanks to Vivint's mobile app and with cellular technology, there are no wires to cut, making your home always secure.
- Customers receive cloud-based, LCD color touch screen panel that allows them to control their system while they are at home or away, to manage their entire system through a computer, tablet, smart phone, or any web-enabled device. Home automation is affordable and completely wireless.



# Product Overview - Packages



# Product Overview - Equipment



SkyControl Panel



Door Lock



Wireless Camera



Outdoor Camera



Smart Thermostat



Doorbell Camera & Intercom



Space Monkey 1T Storage



Z-wave Light Switches (compatible)



Garage Door Control



Appliance Control



Motion Detector



Flood



Fire Fighter



Glass Break Detector



C.O. Detector



Recessed Door/ Window Sensor



Medical Pendant



Key Fob



## **Smart Protect**





#### Protect your home and family

- SkyControl panel
- Wireless technology
- 24 / 7 monitoring and support
- Remote access and mobile app
- Custom event notifications
- Lighted yard sign
- Up to \$420 of customizable equipment













## **Smart Protect and Control**







- Includes Smart Protect +
- The choice of any two automation devices:
  - Automatic door locks
  - Programmable thermostat
  - Indoor camera
  - Doorbell camera
  - Garage door controller
  - Outdoor camera













# **Smart Complete**





#### Everything in one simple package

- Includes Smart Protect & Control +
- Space Monkey data storage:
  - Local copy + cloud backup
  - 1 TB of storage space
  - Fully encrypted
  - IOS, Android, Mac & Windows compatible
  - Remote access





## How to Order

You should educate yourself and your customers at the online portal

Go to Your ACN Direct Online Store

Select Home Security

Select Shop Now

#### Vivint Security & Home Automation

Order Now: 877-479-1668

Call to order or select "Shop Now" below to browse packages!

Home security has never been smarter. Protect what matters most with Vivint's new SMART Security packages featuring the latest in home automation, security and energy management!







#### How to Order

#### RESIDENTIAL

877-479-1668\*

8 am-Midnight ET Seven Days a Week

#### **BUSINESS**

877-479-1668\*
8 am-Midnight ET
Seven Days a Week

Customer MUST be on the line

\*English Only

vivint.SmartHome Authorized Dealer





# **Customer Expectations**

#### **Easy professional installation**

- Customers can set a convenient time and date
- Mon Sat from 9 am to 8 pm ET
- First available appointment is typically within 3 days
- Most installations are completed within 7 days





#### Confirmation of Order

#### **Email confirmation that includes:**

 Account number, Order summary, Activation fee amount, Monthly payment, Total up-front payment, Payment method, Installation appointment information

# **Ordering Tips**

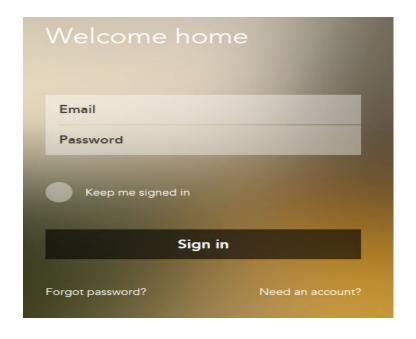
- Customers should use Business ID on each order
- Customers must provide their own valid email address
- Customer must provide credit card for purchase
- Customers must read, understand and acknowledge the Terms and Conditions
- Requires a 42 month contract





# Online Account Management

Customer will receive an email with instructions on accessing the online Account Management page







## **FAQs**

HOW DO I GET VIVINT INSTALLED IN MY HOME? - In order to sign up for Vivint through ACN, you must:

Own your own home. No rentals.

Pass a credit check

Have a valid credit card, debit card or checking account

Not be under contract with another security provider

Agree to a 42-month monitoring agreement

**HOW LONG WILL IT TAKE TO INSTALL VIVINT IN MY HOME?** - With a business model designed for ongoing service and support, Vivint employs certified technicians throughout North America. These technicians are typically available for next day service, as well as 24x7x365 monitoring and customer service support.

WHAT IF MY HOME IS PREWIRED FOR SECURITY? - While we do not install new hardwired systems, we can use your existing hardwired equipment. If, for some reason, your hardwired equipment does not work with our products, we will install a wireless system.

**DO I NEED A LANDLINE PHONE TO GET A SYSTEM?** - No. Our wireless system uses cellular technology, giving you greater security than ever before.









# PACKAGES

#### **GREAT PACKAGES:**

COMPARE OUR PACKAGES















Deterrence Decals

# RESIDENTIAL PACKAGES



# Land line required for monitoring





# RESIDENTIAL PACKAGES



# Two-Way Voice Response Included





# RESIDENTIAL PACKAGES



- Two-Way Voice Response Included
- Photo Surveillance service (image sensor) also included
- Advanced interactive services subscription is included

All other Home Automation services are also included (equipment extra).





# RESIDENTIAL PACKAGE – EXISTING CUSTOMERS



- Two-Way Voice Response Included
- Photo Surveillance service (image sensor) also included
- Advanced interactive services subscription is included

All other Home Automation services are also included (equipment extra).





# COMMERCIAL PACKAGE



#### **Commercial Requirements:**

- Single Story
- <5,000 square feet

#### Panel includes more partitions





# **ORDER PROCESS**

- Available in all Provinces
- Phone Order is Preferred Method
  - Package Questions
  - Complete Order Over Phone

844-238-8546 9 AM – 8 PM Mon. – Fri.

#### **Key Order Reminders**

- 48 Month Term
- 5-10 Days to Install







# ONLINE WEB FORM

#### REQUEST A CALL!





#### SECURITY PLUS

\$29.95 monthly\* \$249.00 Activation fee\*

0 6	MARKET

#### Contact Details:

Name:*
Address.**
City:•
Postal code:*
Telephone:*
Mobile:*
E-mail:*
Residential Site Commercial Site

#### Contact time preference:

First Choice:*
illat orioide.
Second Choice:*

check and communicate your payment terms to

\*Required fields

recognized credit agencies.

#### Order / General Inquires:

To order or for general inquiries, please contact

Reliance Protectron at

1-844-238-8546

Opening hours: 9am – 8pm (ET) Mon to Fri

FAQ



YES





# FREQUENTLY ASKED QUESTIONS

#### Does the price of the packages include professional installation?

Yes, a technician will install your security system and will explain how your new system works and answer all your questions. He can also sell and install any additional equipment components needed.

# Can I subscribe to Reliance Protectron's remote monitoring service even if I already have a security system?

Yes, the Existing System replacement package is especially designed for you.

#### Can I take my security system with me when I move?

Yes, if you move and would like to have your security system installed at your new address, Protectron will re-install and reprogram your system for a flat fee.